



SAA TRAVEL PARTNER NEWS



SEPTEMBER 2019

Message from SAA North America

Dear Valued SAA Travel Partner:

In this edition of SAA's E-News, we're pleased to share our recent updates, specials and promotions. On September 5th, we increased our flights between Washington-Dulles and Accra, Ghana to daily service. Our service to Accra, Ghana has been a resounding success from its inception in 2015 and we are very pleased to now be the only airline flying nonstop daily between the U.S. and Accra. We're also happy to welcome a new member to our leadership team who will oversee the sales and development of our Northeast Region of the United States.

In addition to our exciting announcements, SAA will be attending several events throughout September. Our team will participate in this year's IMEX America Show in Las Vegas and the 2019 APTA Forum taking place in Chicago. We look forward to seeing you at the events to explore opportunities that will enhance your portfolio.

We want to thank you, our Travel Partners, for your support and collaboration. All of us greatly appreciate your business at SAA.

Warm regards,
South African Airways
North America

South African Airways' Featured News

SAA Increases Daily Flights to Accra, Ghana



SAA has increased its service between Washington, D.C.-Dulles International Airport and Accra's Kotoka International Airport to a daily service. As the only airline to offer daily nonstop flights between the U.S and Ghana, the convenience of choosing from our optimal flight schedule and the high-level of service will ensure your travel plans are hassle-free. Since our service launch in 2015, we've been pleased to continue enhancing our customer's travel experience by providing competitive roundtrip rates and award-winning service.

Accra has been one of our most popular destinations but the seamless flight connections aren't the only perk for passengers flying with SAA. SAA's flights between Washington-Dulles and Accra are operated with both the Airbus A330-300 and the Airbus A330-200 aircraft. The A330-300 features 46 full-flat 180° beds with direct aisle access at every seat in Premium Business Class and 203 seats in Economy Class in a spacious and comfortable cabin. The A330-200 offers 36 full-flat beds in Premium Business Class and 186 seats in Economy Class. Customers traveling in both Premium Business Class and Economy Class will enjoy an extensive menu of on-demand audio and visual entertainment options, in-seat power ports, freshly prepared meals and complimentary bar service featuring award-winning South African wines.

To view the new flight schedule, please [click here](#). For reservations and information, customers should visit www.flysaa.com or contact South African Airways' Reservations at 1-(800) 722-9675

SAA Appoints a New Director of Sales Developments for the U.S. Northeast Region



We're pleased to announce the appointment of Ms. Danielle Manegio as Director, Sales Development for the Northeast Region of the United States. Danielle will be responsible for the airline's business development and passenger sales that are generated through national and regional travel management companies, retail travel agency, travel consortiums, corporate, tour operator and consolidator accounts for the northeast region of the United States. Her sales region of responsibility will include: New York, New Jersey, Vermont, Connecticut, Massachusetts, New Hampshire, Rhode Island and Maine.

Prior to joining SAA, Danielle served in sales management positions with Norwegian Air in New York, NY, where she was responsible for strategic business development and sales planning to increase market presence. She also held various sales management positions with Qatar and Virgin Atlantic prior to joining Norwegian Air.

Come meet us at IMEX America in Las Vegas

South African Airways will attend the IMEX America Show in Las Vegas from September 10-12, 2019.

The IMEX America show provides an opportunity for diverse industry leaders, from over 150 countries, to come together to connect and establish lasting business relationships. The show will offer attendees a chance to engage, network, and grow an audience for their business.



Please stop by to meet our Director of Sales Development – Corporate Accounts, Suheidy Ramos. We look forward to seeing you there.

Registration Now Open for APTA Forum 2019: Chicago



Africa Inspires is the theme for the 2019 APTA Forum taking place September 13-14, 2019 in Chicago, Illinois at the Downtown Millennium Knickerbocker Chicago.

This is your chance to meet some of the influencers, change makers & pioneers in the world of Africa, conservation & travel. Plus, reconnect with your fellow APTA members, network with new members and most of all, be inspired by Africa.

This year's theme says it all. Africa Inspires the Travel Industry and we don't want you to miss this exciting opportunity. Come to learn, network and socialize with our presenters, sponsors, chapter officials and members from all 9 national APTA chapters plus new members from the NEW Virtual Chapter.

Great Low Fares to South Africa Starting at \$759 [Book today!](#)



This fall take advantage of South African Airways' special fare options to Johannesburg and Cape Town from New York (JFK). Customers can enjoy a smooth travel experience with SAA's convenient flight schedule, connections and award-winning service all at an affordable price. Discover the wonders of South Africa when you explore the beautiful beaches of Cape Town and experience the rich history and culture of Johannesburg.

As we announce low fares during our fall season to our popular destinations, we remind you that along with our special pricing, we provide our guests Advanced Seating Reservation options, Step-Up program fares to upgrade your Economy flight to Business and vacation packages that can only be booked exclusively through our South African Vacations program. If you're interested in booking a trip of a lifetime, we offer competitive rates for our international travelers. Visit our Specials page for further details. [Learn more](#)



Special Fares for Round-trip Travel

New York (JFK)	Johannesburg (JNB)	\$759*
New York (JFK)	Cape Town (CPT)	\$849*

Associated restrictions:

Restrictions for Economy Class round-trip travel 10/26/2019 - 12/09/2019: The \$759 fare is valid for travel from New York (JFK) to Johannesburg (JNB). The \$849* fare is valid for travel from New York (JFK) to Cape Town (CPT). Fares must be purchased within 72 hours of reservation being made, or by September 30, 2019, whichever is first. Minimum stay: Must stay over one Sunday for fares to apply. Maximum stay: 6 months. Seats are limited and may not be available on all flights. Cancellations before/after departure: fares and carrier-imposed fees (YR/YQ/Q) are non-refundable. Date change fee: \$300 plus any applicable fare difference. Administrative fees may also apply. Infant (not occupying a seat) discount - Pays 10% of the adult fare. Baggage and optional service fees may apply. Reservations made 7 days or more prior to scheduled departure may be canceled without penalty up to 24 hours after the reservation is made.

Cooking Corner

Biltong (dried meat)

Recipe by: Epicurious

As one of the most traditional foods found in South Africa, Biltong, is a salty, spicy, dried meat that makes for a great stand-alone snack, garnish for salads, soups or vegetables. Depending on your preference, the dried meat can be even used for a spread on toast or blended into a pate.

Ingredients:

- 5.5 pounds of lean meat (venison, beef or ostrich)
- 1/4 cup of coriander seeds
- 1/4 cup of salt
- 1 tablespoon of milled black pepper



Directions:

1. Cut the meat into strips about 2 cm x 3 cm (3/4-inch x 1 1/4-inches). Roast the coriander seeds in a dry frying pan to bring out the flavor. Crush lightly with a pestle and mortar and mix with the salt and pepper. Sprinkle a little into a glass dish, top with a layer of meat strips, and season once more. Continue this way until meat and seasoning are used up.
2. Refrigerate for a day, mixing every couple of hours so that the meat flavors evenly.
3. Hang up to dry in a suitable spot (high in the garage rafters or behind the fridge where there is some movement of air). Straightened paper clips make handy fasteners!
4. Drying time is about 5 days, depending on the weather, and whether you prefer your biltong crisp or slightly moist.

Upcoming Events in South Africa

Rocking the Daisies Music and Lifestyle Festival

South Africa's biggest music festival held October 4-6, 2019 brings an exciting line-up of the best local and international artists across multiple genres. The three day event will have attendees dancing from sunrise till sunset with a line-up of South Africa's most diverse artists and entertainment. What better way to kick-off summer than spending the weekend camping in one of our vibrant campsites, eating gourmet tasty treats and getting lost in our multiple entertainment arenas?



Cape Town International Boat Show



The annual Cape Town International Boat show, is South Africa's premier boating and luxury lifestyle event taking place from October 18-20, 2019 at the V&A Waterfront. The show brings together 100+ manufacturers and buyers of luxury boats, accessories and marine equipment to gather, share, and explore the many facets of the boating and related industries. Family fun with over 8 interactive water activities, on sight competitions and many more over 3-days.

South African Airways' Special Promotion



SOUTH AFRICAN AIRWAYS
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Accra City Stay
Starting at \$1,999pp

Air-Inclusive
Departs Daily!

Enjoy popular beaches, explore Kumasi, the capital of the Ashanti Kingdom, or visit Kakum National Park. Package includes: round-trip Economy flights on South African Airways, hotel accommodations and ground transportation.



South African Airways, 1200 S. Pine Island Road, Suite 650 Plantation, FL 33324

South African Airways Reservations
Tel: 1-800-722-9675
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Accra City Stay Special Offer: *Price is per person based on double occupancy and economy class flights. Valid as of September 1, 2019, for departures from Washington Dulles between October 01 – December 09, 2019. Other departure points and domestic flights within the U.S. can be booked. Price for other departure cities and/or travel dates may vary. Subject to availability and currency exchange rate fluctuations. Prices are valid for new bookings only, are not retroactive and may change without notice. Package includes all government and airline-imposed taxes and fees. Baggage and optional service fees, cancellation charges and other restrictions may apply.

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